GOOD LINES
HOMES

MEET JOYCE

After living in the same home for 67 years,
Joyce suddenly found herself in a difficult situation.

A LIFETIME OF HOME

Joyce lived in her family home in Pelham since the day she was born in 1954. Her father, a skilled painter and contractor, worked tirelessly to turn it into a place full of life, wonderful moments and plenty of love. From hand-built kitchen cabinets to the towering tree out front, the house became a symbol of family and safety for Joyce. Later, it would become the place where she would raise her own children, building on her rich childhood memories to etch a lifetime of new ones on the walls. For Joyce this house was a piece of her family's story.

But when life circumstances changed, the responsibility of upkeeping the home started to weigh on Joyce. After her husband passed away, following a prolonged battle with cancer, Joyce had significant financial strain from medical bills that left her feeling trapped—torn between the memories and the burden of maintaining a home that required a lot of care.

> "I didn't want to sell my home to just anybody. I wanted someone to know that I loved it and know that it was important for me to have them love it."
>
> *Joyce, Pelham Resident*

AT A GLANCE

CHALLENGES

- Overwhelm
- Recent loss
- Too much repair

SOLUTIONS

- GLH purchased Joyce's home
- GLH made needed repairs
- Joyce stayed on as a tenant until she was ready to move

Good Lines Homes provides innovative solutions to reduce stress and complexity for homeowners and their families as they transition out of their homes.

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"I wasn't really ready to move so having the option to stay made a huge difference. It helped space out the stress of maintenance while avoiding the stress of having to upheave my life."

Joyce, Pelham Resident

THE SOLUTION

The closing process wasn't without its challenges—leaking oil tanks and a flooded basement after Hurricane Ida would have made the house unsellable in a traditional sale. But Good Lines Homes stayed the course, offering Joyce guidance and support to work through these issues without the pressure and hesitations a typical buyer would have presented.

Thanks to the compassionate, personalized approach of Good Lines Homes, Joyce was able to transition out of her family home with confidence and peace of mind. She now lives comfortably in her new apartment, carrying forward her treasured memories in a new space.

THE NEXT CHAPTER

When Joyce initially met with Erin from Good Lines Homes, she was weighed-down by stress. She wasn't ready to move on from the home she loved but she needed a solution that could respect the deep connection she had to her home, alleviate the burden of up keep, and provide immediate cash flow. Erin understood the emotional weight of this decision and how important it was to outline a clear plan with flexible options that could help Joyce feel confident in taking the next step. After discussing several options, Erin offered to purchase the home, while allowing Joyce to remain on as a tenant until she felt truly ready to move on. This included making all necessary repairs to ensure that Joyce could safely finish this chapter in her home.

This proposition gave Joyce the time and space she needed to prepare for the next chapter. It also allowed her to stay in the home for her daughter's wedding, host the bridal shower she had always dreamed of and finally transition at her own pace.

Learn how we can help you plan the next chapter with confidence.

Call **914-712-8393** or
Email at **hello@goodlineshomes.com**

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